

## MRO SUMMIT GUANGZHOU 2023 BUYER REGISTRATION FORM

This form is very important as the provided information on your technologies and capabilities will make up your profile in the online catalogue. We strongly recommend you enter **your details online** from the following link. A confirmation will be sent to you with an ID that would let you log into the system, edit your details, add a logo, select contacts and more:

### COMPANY DETAILS

**COMPANY NAME:** .....

◆ Address: .....

◆ Postal code: ..... ◆ Town / City: ..... ◆ Country: .....

◆ Phone: ..... ◆ Fax: ..... ◆ Email: .....

◆ Web site: .....

◆ Year of foundation: ..... ◆ Turnover (In Millions of Euros): ..... ◆ Number of employees: .....

◆ % in Aeronautics: ..... ◆ Turnover: ..... ◆ % in Space: ..... ◆ Turnover: .....

◆ % of Export: ..... ◆ Export area(s): .....

◆ Group affiliation: ..... ◆ Group nationality: .....

◆ Member of a trade association or organization: .....

### PARTICIPANTS CONTACT DETAILS

#### Delegate 1 (individual who will attend the event)

◆ Title: ..... ◆ First name: ..... ◆ Last name: .....

◆ Job title: ..... ◆ Mobile phone: .....

◆ Direct phone: ..... ◆ Fax: ..... ◆ E-mail: .....

◆ Address (no PO boxes accepted): .....

◆ Postal code: ..... ◆ City: ..... ◆ Country: .....

◆ Other useful information: .....

#### Delegate 2 (individual who will attend the event)

◆ Title: ..... ◆ First name: ..... ◆ Last name: .....

◆ Job title: ..... ◆ Mobile phone: .....

◆ Direct phone : ..... ◆ Fax: ..... ◆ E-mail: .....

◆ Address (no PO boxes accepted): .....

◆ Postal code: ..... ◆ City: ..... ◆ Country: .....

◆ Other useful information: .....

#### Administrative follow-up

◆ Title: ..... ◆ First name: ..... ◆ Last name: .....

◆ Job title: ..... ◆ Mobile phone: .....

◆ Direct phone: ..... ◆ Fax : ..... ◆ E-mail: .....

#### Billing details: (required)

◆ Company: .....

◆ Registration N°: ..... ◆ VAT N°: .....

◆ Title: ..... ◆ First name: ..... ◆ Last name : ..... ◆ Department : .....

◆ Address: .....

◆ Postal Code: ..... ◆ City: ..... ◆ Country : .....

◆ Direct phone: ..... ◆ Fax: ..... ◆ E-mail: .....

### PRIMARY ACTIVITY

### SECONDARY ACTIVITY(IES)

### NATURE OF PARTICIPATION

◆ Our needs		◆ Represented department	
<input type="checkbox"/> Sub-contracting	<input type="checkbox"/> R & D partnership	<input type="checkbox"/> Purchasing	<input type="checkbox"/> Quality
<input type="checkbox"/> Products	<input type="checkbox"/> Licenses / Technologies	<input type="checkbox"/> Design	<input type="checkbox"/> Engineering
<input type="checkbox"/> Skills	<input type="checkbox"/> Commercial representation	<input type="checkbox"/> Production	<input type="checkbox"/> Manufacturing, industrialization
<input type="checkbox"/> Services	<input type="checkbox"/> Common research programs	<input type="checkbox"/> Sub-contracting	<input type="checkbox"/> Research & Development
		<input type="checkbox"/> Other (specify) : .....	

# OUR MRO CAPABILITIES

## ◆ MAINTENANCE, REPAIR AND TESTING

### COMPOSITES

- Organic matrixes
- Thermal setting matrixes
- Other matrixes (specify): .....
- Strengthening or feed (specify): .....
- Skin packaging
- Filament Winding
- Resin Transfer Molding (RTM)
- Sandwich
- Polymerization
- Machining and assembly
- Non-destructive tests
- Material specification
- Processing material
- Training
- Bonding
- Tooling
- Water Jet Cutting
- Conductive composites
- Non-autoclave composites
- Other (specify): .....

### ELECTRONICS AND ELECTRICAL

- Subcontracting
- Electronic tubes
- Passive components
- Active components
- Printed Circuit Boards
- Winding
- Wiring
- Connection
- Audio equipment
- Display screens
- Antennas and antenna systems
- Control systems
- Electrical devices
- On-board systems and equipment
- Printable electronics
- Conductors
- Variable freq. power
- High temperature electronics
- High voltage electronics
- Circuit breakers
- Lighting systems
- Open system architecture
- Re-assignable electronics
- Anti-tampering
- Fault tolerant & autonomic
- Other (specify): .....

### ENERGY AND POWER CONDITIONING

- Batteries
- Recharger equipment
- Other types of energy storage (inertia wheels, fuel cells, etc.)
- Power conditioning, management and distribution
- Solar cells and solar arrays
- Power generators (non solar)
- Fossil Fuels
- Alternative Fuels
- Other (specify): .....

### MECHANICS AND METALS

- Mechanisms - Electro-mechanisms
- Sheet metal
- Boiler making
- Actuators, motors, piezoelectric, etc.
- Release devices, pyrotechnics
- Tribology
- Robotic systems
- Micro-mechanics
- Machining
- Forming
- Cutting

- Castings
- Foundry
- Forging
- Extrusion
- Processing
- Post-treatments
- Deployable structures
- Prototyping
- Stereo lithography
- Integration, clean room
- Other (specify): .....

### EQUIPMENT AND SYSTEMS

- Engines
- Brakes
- Wheels / tires
- Landing gears
- Airframes structures / Fuselage
- Windows / transparencies
- Interiors
- Safety systems
- Spare parts
- Small components
- Hydraulic systems
- Detectors
- Dampers
- Passenger Service Units (PSUs)
- Passenger Briefing Systems & Equipment
- Cables / Harnesses
- Connection accessories/systems
- Fans
- Fasteners
- Filters/filtration
- Flexible hoses / Seals / Circuits
- Fuel systems
- Exhaust system
- Emergency equipment
- Piping
- Optical Systems & Equipment
- Hydraulic systems
- Special machinery
- Tooling
- Robotics and automation
- Autoclave
- Other (specify): .....

### ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS

- Water delivery
- Waste systems
- Pollution control
- Air management systems and components
- Protection against weather and environmental conditions
- Oxygen system
- Cabin pressurization
- Thermal control
- Air conditioning / cooling system
- Other (specify): .....

### SIGNAL PROCESSING

- Guidance and control
- Signal and image processing
- Sensors: wireless; biological, chemical, biometric, Optical
- Compression, encryption, etc.
- Other (specify): .....

## □ PROCESSES

### SCIENTIFIC AND INDUSTRIAL IT

- Information and communication systems
- System architecture
- Communication network
- Digital imaging
- Operating system
- Command control
- Process management
- Modeling, simulation, algorithm
- Data support for network systems
- Analysis
- Grid & hybrid networks
- Mobile & wearable computers
- Autonomic
- Ontologies & reasoning
- Multimedia semantics
- Data mining & intelligent agents
- Distributed data collection
- Other (specify): .....

### TECHNICAL SERVICES

- GSE (Ground Support Equipment)
- Technical, engineering, scientific consulting / auditing
- Training
- Safety, accident prevention, Industrial hygiene
- Software
- Quality
- Technical documentation
- Information
- Transport, logistics
- Packaging
- Products handling
- Industrial design
- Technology watch
- Body protection equipment

## □ TESTS, CONTROL & MEASURES

### TESTS

- Test benches
- Test management
- Non-destructive tests
- Safety evaluation
- Inspection services / equipment
- Other (specify): .....

### INSTRUMENTATION

- Physical science instrumentation
- Diagnostic and monitoring techniques
- Physical and chemical sensors
- On-site science measure devices
- Other (specify): .....

### MEASURES

- Appraisal services
- Indicator Instruments
- Calibration
- Sensors/Transducers
- Data Acquisition Equipment
- Metrology
- Other (specify): .....

### OTHER

- Other (specify): .....

# OUR AIRPORT INFRASTRUCTURES CAPABILITIES

## ◆ Terminal construction and installations

- **Baggage handling**  
Baggage handling systems and components (e.g. conveyors, belts, castors)  
Baggage protection systems  
Baggage trolleys and trolley management
- **Cargo handling**  
Loading equipment  
Stationary cargo systems and components (incl. truck loading docks & lift-tables)  
Warehousing and commissioning systems (incl. ETV)  
ULDs  
Pallet and container handlers  
Weighing scales, platforms and weigh-bridges
- **Parking** (equipment and services)
- **Passenger information technology**  
Flight Information Displays (FIDS and PIDS)  
Monitors  
Public address systems (PA)
- **Passenger handling**  
Check-in desks, counters  
Check-in systems and technology (incl. kiosks)  
T163 Common user terminal equipment (CUTE)  
Rapid transit systems (people mover)  
Electric personnel carriers
- **Terminal infrastructure**  
Construction
- **Technical installations**  
Access technology (doors) and control systems  
Escalators and moving walkways  
HVAC (heating, ventilation, air conditioning)  
Safety systems (e.g. alarm, fire control)  
Closed circuit television (CCTV)  
Telephone systems
- **Security equipment**  
Baggage screening  
Passenger screening (incl. biometric systems)  
Cargo screening  
Uniforms and other clothing
- **Other technical equipment and services**
- **Services**  
Associations  
Consultancy (incl. outsourcing, privatisation)  
Property management  
Trade press, information services  
Terminal maintenance  
Other terminal services

## ◆ Interior design

- Design consultancy
- **Furniture**  
Seating  
Lounges  
Shop furnishings  
Catering areas  
Play areas  
Furniture fittings  
Decorative accessories  
Other furniture (e.g. dispensers, shelving, display stands)
- **Smoking areas**
- **Floor and wall finishings**
- **Washrooms & accessories**
- **Fabrics, textures and other materials**
- **Illumination, lighting, sun protection**  
**Acoustics and sound**
- **Other interior features and products**
- **Information design**
- **Promotional displays**
- Passenger flow**  
Passenger guidance systems  
Terminal signage (e.g. passenger areas and gates)

## ◆ Ground support equipment and services

- **Aircraft handling**  
Air starters, stored air (PCA) systems  
Aircraft de-icing, anti-icing  
Aircraft refuelling  
Aircraft towing  
Aircraft washing  
Catering trucks and equipment  
Power supplies  
Water and toilet carts  
Air conditioners, coolers and heaters
- **Airfield service equipment**  
Crash, fire, rescue  
Maintenance (e.g. sweepers, mowers)  
Winter service equipment
- **Passenger handling (airside)**  
Aircraft access  
Passenger transportation  
Disabled passenger ambulifts and ambulances  
Unmanned vehicles (UV)
- **Baggage handling (airside)**  
Baggage loading  
Baggage transportation
- **Cargo handling (airside)**  
Conveying equipment and technology  
Loading systems (e.g. high-loader, lift-tables, cranes)  
Mobile cargo handling systems (e.g. transporters, dollies, ULD trucks)
- **Aircraft docking**
- **Consumables, fluids and miscellaneous handling equipment**
- **Other ground support equipment (GSE) and services**

## ◆ Airfield construction and installations (airside)

### Planning, consultancy, construction

- **Technical installations**  
Fuel farm equipment and technology  
Drainage and water treatment  
Power supplies and cabling  
Waste collection and treatment  
Standby power generators  
Jet blast screens and deflectors  
Perimeter fencing  
Windsocks
- **Pavement design and servicing**  
Runway, taxiway and apron surfacing  
Runway and taxiway maintenance  
Runway friction testing and de-icing  
Runway and taxiway cleaning, sweeping, rubber removal  
Marking and signage
- **Hangar design and construction (incl. doors, docks)**
- **Other construction and consultancy activities**

## ◆ Information technology (IT) and software

- **Air traffic control**  
ATC systems and nav aids  
Communications  
Airport management  
Baggage management and tracking  
Cargo management  
Passenger management  
Traffic and operations management  
Internet services  
Other software and services
- **Data processing hardware**  
Computer servers  
Printers, scanners and other peripherals  
Optical character readers (OCR), barcode readers  
Other computer hardware

## ◆ Technical systems and services (airside)

- Airfield lighting**
- **Aircraft maintenance**  
Maintenance systems (e.g. scaffolding, test stands)  
Aircraft towbars, jacks and tooling  
Jet engine transportation stands  
Aircraft recovery  
Fuel test equipment  
Ground supply modules  
Surface treatment
- **Environmental control (e.g. noise, flight monitoring)**  
Meteorological equipment, weather stations
- **Navigation aids**
- **Bird control systems**
- **Fleet management**
- **Communication solutions for noisy environments**
- **Other technical systems and services**

## DESCRIPTION OF OUR CAPABILITIES

In this section you will show what manufacturing or MRO capabilities of yours are used in civilian, military or space applications. Mention of your certifications and other standards is also very important.

- ◆ Civil aeronautics: .....
- ◆ Military aeronautics:.....
- ◆ Space: .....
- ◆ Other (specify): .....
- ◆ Technical data: .....
- ◆ Certifications:.....
- ◆ References: .....
- ◆ Achieved Applications: .....
- ◆ Type of contacts sought: .....
- ◆ Production sites abroad: .....



Please return the completed form to the address below:  
abe - advanced business events  
MRO SUMMIT GUANGZHOU 2023  
10 rue de la Rochefoucault - 92100 BOULOGNE BILLAN COURT  
Tel: +33 (0)1 41 86 41 46 fax: +33 (0)1 46 03 86 26  
E-Mail : [rportier@advbe.com](mailto:rportier@advbe.com)  
SAS au capital de 50000 euros  
RCS Nanterre B 515 013 506- NAF : 8230Z